

# Historic rail link-up with Peel

**Quality Freight Group in conjunction with Peel Ports has announced the reopening of an historic rail head at Ellesmere Port.**

Following extensive trials with a number of blue chip clients, the two organisations have unveiled plans for a full reopening at the port.

Sebastian Gardiner, MD of Quality Freight UK, said: "This is a hugely exciting and historic development for Ellesmere Port and one which we know from the trials we have conducted is going to benefit clients enormously over the coming months and years.

"In conjunction with our partner Peel, we are reopening the rail head at the port and investing in additional sidings.

**"We anticipate a significant increase in new rail volume during 2011 to further enhance the rail network established by Peel with coal, creating a multi-modal facility at Ellesmere Port."**

The rail head is the latest joint initiative between Peel, which owns the docks, and Quality Freight following the successful transporting of containers by barge and, two years ago, the introduction of a 150ft Liebherr crane which followed a £100,000 investment by Peel strengthening the quayside.

## QF on the conference trail

**Quality Freight is attending a number of big conferences this year.**

Paul McGovern, West of Ireland Manager based in Knock and Mike Wiggins, the UK Forwarding Manager, will represent the Group at the WCA Conference in Ho Chi Minh City, Vietnam, during February.

The week-long event will bring together more than 1600 key logistics professionals from 160m countries. Vietnam has been selected for the event due to its rapid economic growth combined with a burgeoning and increasingly influential logistics sector.

Other key events in the diary will see Sebastian Gardiner and Trevor Dumbleton attend the PPG Conference in Rio de Janeiro, the largest gathering of project specialists in the world, while Roger Barham, QF Belfast MD, will attend the Air and Ocean Partners (AOP) Conference in Las Vegas later in the year.

## Top marks for Aneka

**Aneka Kelly, assistant to our FD Dave Quinn, recently completed her Accounts Technician Exams.**

In the process, Aneka scored the highest grade in Ireland in one of her exams!

## Delight at energy contract win

**Quality Freight Dublin has landed a major renewable energy contract win.**

QF has been awarded a three year contract by ESB Networks for the procurement and supply of utility poles (Douglas Fir).

The contract will see QF's specialist renewable energy division Renewable Logistics providing key support to the Quality Freight team.

## Nigel on board for new business drive



**Nigel Kent has been recruited as Business Development Manager at Ellesmere Port bringing with him extensive multi-modal experience.**

Nigel, who was previously at DB Schenker and Cemex, will be working closely with the management team to develop rail and other port related traffic.

## QF gets cultural



**QF UK's forwarding division got cultural when asked to move Leporello's Lady, a bronze piece by renowned artist Philip Jackson, from Madrid to Christies in London.**

Following a survey of the piece by QF's PPG Spanish network partner Rhenus Logistics, a small crane was drafted in to lift the statue. It then underwent specialist packing before safe transportation by road using a dedicated air-suspension vehicle to Christies.



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# QF News

ISSUE SEVEN

THE NEWSLETTER OF QUALITY FREIGHT GROUP



# Full steam ahead after double birthday celebration:

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## Whiteout

QF on high alert as winter snows hit early

## On track

Historic rail head announced

## Chemical Reaction

BLS launches chemical division



# Quality Freight eyes further growth in 2011



Quality Freight Group has begun 2011 with exciting plans for continued growth across all of its operations.

**During the past 12 months, the business, whose principal bases are in Dublin and Ellesmere Port, has celebrated two significant milestones – the 10th anniversary of Quality Freight UK and, at the end of last year, the 20th birthday for Quality Freight Group.**

To mark both anniversaries, a party was held on board the converted work boat MV Cill Airne which is tied up at Dublin docklands.

However, while the party provided an opportunity for the Quality Freight team to relax and enjoy themselves with contacts and clients,



it also focused the mind on the continued plans for growth being developed by management.

This newsletter contains many of the latest important developments both in the UK and Ireland and by working closely with partners overseas.

Trevor Dumbleton, Quality Freight Group MD, said: "It was only right and proper that we took time to celebrate the achievements of the past 20 years in the case of Ireland and 10 in Ellesmere Port, but no one in our business is happy to rest on their laurels."

"These remain challenging times for all businesses and we recognise the importance of continuing to invest in our services and our people to ensure that we are able to provide our customers with the complete logistics solution, delivered in an innovative, quality and cost effective way."

Sebastian Gardiner, Quality Freight UK MD, said: "We have enjoyed an excellent year of growth at our Ellesmere Port operation and are confident that a number of new initiatives being launched over the coming weeks will ensure that we continue to go from strength to strength in 2011."



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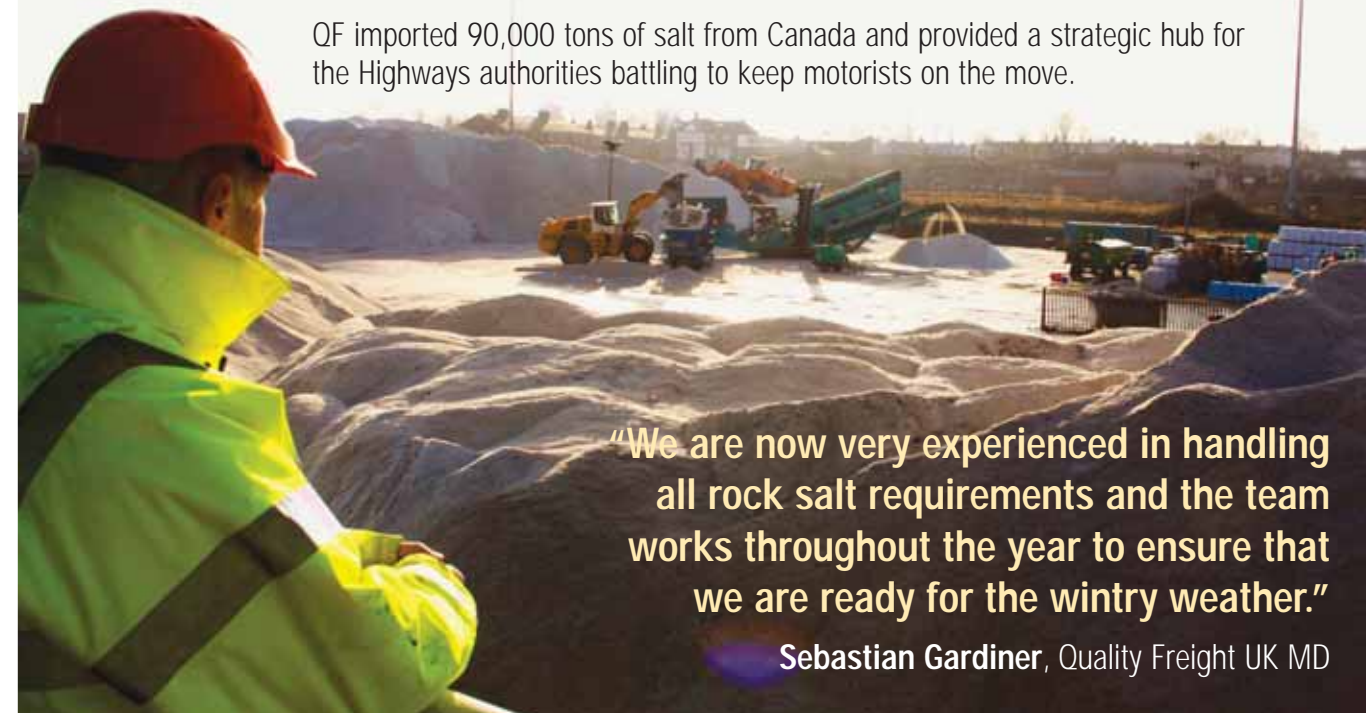
Trevor Dumbleton, Managing Director, Quality Freight Group

## Ellesmere Port on high alert as winter snows come early

**Quality Freight's Ellesmere Port operation swung into action when the winter snows came early in December and continued throughout the month.**

The team are well drilled after a number of years ensuring that rock salt is moved around the UK as quickly as possible to ensure that our roads do not grind to a standstill.

QF imported 90,000 tons of salt from Canada and provided a strategic hub for the Highways authorities battling to keep motorists on the move.



**"We are now very experienced in handling all rock salt requirements and the team works throughout the year to ensure that we are ready for the wintry weather."**

Sebastian Gardiner, Quality Freight UK MD

## BLS rolls out new chemical division

**Holding company Bulk Logistic Solutions International has launched a chemical division following the huge success of its food dedicated Bulk Logistic Solutions.**

The chemical division will operate completely separately to the existing food division using totally different equipment, namely 30ft and 40ft pressure tanks as opposed to 20ft bag in box food only liner fitted units.

BLS has recently ordered 50 new build 40ft pressure tanks as well as a further 20 second hand and 50 leased 40ft tanks which will be refurbished and given the BLS Chemical livery.

Paul Molenaar, former director of Bulk Concept, has been hired to head up the new division as Commercial Director of BLS Chemical.

The two divisions, BLS Chemical and BLS Food, will run alongside each other using the same management team and resources in Hull. The Hull team is headed up by Paul Lightfoot and Gary Cope. Marco van Sintmaartensdijk, Technical Sales Manager, will head up the Continental technical side alongside his current successful sales role for BLS Food.

BLS has recently won two significant contracts, one with Nestle into Merseyside with QF UK as transport partner and a second a joint venture with Danish-headquartered global logistics giant Blue Water Shipping. The link-up will see BLS operating to and from Denmark on the food side, which will lead quickly to opportunities for the chemical division.



Paul Molenaar