

Compass points to further growth as first US potash vessel docks



Quality Freight UK has landed a contract to import agricultural granulated potash in bulk from the United States.

The first vessel for client, Compass Minerals UK, is due next week.

Sulphate of potash is the preferred potassium source for high value crops, virtually free of chloride that can harm roots as well as containing nutrient rich sulphur as well as potassium to help crops grow.

“This is the latest terrific business win for Quality Freight UK and further strengthens our work on the other side of the Atlantic.”

Sebastian Gardiner,
MD of Quality Freight UK

NEWS IN BRIEF...NEWS IN BRIEF...NEWS IN BRIEF...NEWS IN BRIEF

A TOUCH OF FROST

The first winter frosts signal the start of QF UK's major winter operation helping to keep the country's roads moving. The company ships huge quantities of rock salt on behalf of Winsford-based Salt Union from Ellesmere Port to ports around the UK...

AGENCY CONTINUES TO GROW

QF UK has appointed **James Cowley** to its growing agency team which has recently included being appointed Liverpool port agents for OOCL, one of the world's largest container lines.

Agency manager **Rod Kloezeman** and his team are responsible for more than 400 agencies a year, looking after the ships and crew when they are in port, not just in Ellesmere Port but also at Runcorn Docks and elsewhere.

ABOUT US...

The Quality Freight Group offers freight solutions in every sphere from consultancy to simple national transport to the most complex international transits using every mode of transport.

The Group's two principal offices are in Dublin and Ellesmere Port.

Our teams of dedicated professionals are quality assured, possessing all relevant liability insurances and membership of the Institute of Chartered Shipbrokers.

Trevor Dumbleton, Quality Freight Group MD, said: “We are committed to living up to our name in everything we do, providing efficient and effective solutions that are geared to meet the specific requirements of each of our customers.”

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QF News

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THE NEWSLETTER OF QUALITY FREIGHT GROUP

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QF launches renewable energy division

Business is sweet for BLS

Marathon journey for timber poles



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Quality Freight announces exciting joint venture

Quality Freight Belfast has formed a joint venture with Connect Logistics in an exciting new development.

The joint venture will be branded Connect Logistics Northern Ireland, a trading division of Quality Freight.

Like QF, Connect Logistics has its headquarters in the Port Centre, Dublin, and its principal owner is Eamon Sullivan, formerly terminal director for Peel Ports at Dublin and Belfast.

Rejoining QF after a five-year gap will be Roger Barham, who will head the Belfast operation as a director, bringing with him a significant amount of short sea and deep sea experience. Together with Eamon, they will also be shareholders in the new JV.

Connect Logistics are currently the Irish agents for Cardiff Containerline - owned by ABP Ports Group - which runs a twice weekly Cardiff-Dublin service with plans to add Northern Ireland early next year.

QF has been supporting the Cardiff Containerline service with key volumes between both cities, while Connect use QF's comprehensive transport coverage and European market coverage.

QF has recently finalised a two year agreement with two major European logistics providers - Neele Group of Rotterdam and KLG Europe which boasts Dutch hubs in Rotterdam, Venlo and Ersel, as well as five in Romania.

The agreements will see the two providers buying guaranteed contracted shipping space to and from Ireland.

Trevor Dumbleton, Quality Freight Group MD, said: "There is a natural and dynamic synergy between Quality Freight Group and Connect and our joint venture will enable us to take the Belfast operation to new and much heightened levels spanning shortsea and deepsea."



QF Group has launched a new operation under the brand Renewable Logistics in a bid to build on its fast growing reputation in the renewable energy sector.

Leading the operation will be QF's John Glynn, who will be seeking to capitalise on a number of wind energy projects undertaken by the company during the past couple of years.

During December, QF will attend a major conference in Hamburg focusing on the supply chain to the wind energy sector. QF will take part alongside US-based logistics experts TransGroup, who they joined forces with earlier this year at the AWEA Chicago Wind Energy Expo. Transgroup has itself carried out extensive work in the renewable energy field.

John Glynn said: "This is another exciting development for Quality Freight Group, which has established a proven track record in renewables work.

"The Renewable Logistics brand allows us to market our complete offer covering transportation, handling and support services on wind and wave energy projects in Europe and globally."

renewable-logistics

Renewables work leads to launch of new operation



"Something in the air" a section of wind turbine en route to its final destination

QF ensures smooth passage for US telegraph poles

Quality Freight Group played a key part in the safe delivery of 166 Douglas Fir telegraph poles from the West coast of the United States to their final destination of a wind farm site at Boggeragh Mountains in Co Cork.

The timber poles, up to 75ft long and 4.5 tonnes in weight, will bring power from the wind farm to the grid connection.

The poles began their journey in Oregon, travelling over 3000 miles to Baltimore on the East coast, from where they were successfully shipped to Liverpool via ACL's Maafi trailers. Upon arrival in Liverpool, QF Group supervised the smooth onward journey to Ireland on Trombone extendable trailers where they were treated and trucked on to their final destination.



"Bag in Box" service expands and wins new business



Quality Freight's food only "Bag in Box" company Bulk Logistic Solutions goes from strength to strength.

BLS has recently won another prestigious contract with British

Sugar and has also taken delivery of two purpose built 20ft self discharge tipping chassis, bringing to 10 its total of dedicated food only chassis operating in the UK.

One of the chassis is operated by Quality Freight UK for deliveries in the North West of England and there are plans to add a second one before the end of the year.

Apart from the sugar industry, BLS has clients in a number of other areas including coffee, rice and cereals.

The service operates principally out of Hull and Rotterdam, providing a transport network of trained professionals operating to the highest industry standards.

QF's 'crack' project team called into action for oil refinery



Quality Freight UK's expertise in heavy lift project cargos was put to the test again recently.

The company was called upon to handle cracker units arriving at Ellesmere Port and destined for one of the area's major oil refineries.

Sebastian Gardiner, MD of Quality Freight UK, said: "We have seen a significant increase in our project cargo work during the past year as a result of establishing our reputation in this line of work."

Quality Freight Group is members of both the Project Professionals Group (PPG) and World Cargo Alliance Projects Network.